

ALL STATE FINANCIAL COMPANY

321 VETERANS BLVD., SUITE 201
METAIRIE, LOUISIANA 70005
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September 1, 2011

RE: Nord du Lac Commercial Park

To Whom It May Concern:

The undersigned or an affiliate of the undersigned is the owner of approximately 300 acres of land situated adjacent to the Ochsner Blvd. Extension, known as the Nord du Lac Commercial Park, in Section 12, Township 7 South, Range 10 East, St. Tammany Parish, Louisiana. The undersigned is currently offering its property for sale for commercial and industrial uses in accordance with current zoning. We are willing to rezone parcels for a purchaser's intended use.

Respectfully submitted,

ALL STATE FINANCIAL COMPANY



Bruce Wainer