

EXHIBIT P. RAIL SERVICE ENGINEERING ESTIMATE



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September 23, 2011

Mr. Jim Cavanaugh
Baton Rouge Area Chamber of Commerce
564 Laurel Street
Baton Rouge, Louisiana 70801

RE: Pointe Coupee Port
GEC No. 0013.2122011.002, Ph. 30

Dear Mr. Cavanaugh:

As a follow up confirmation to my e-mail to you on September 15, 2011, I would like to reiterate several items mentioned at that time concerning the referenced engineering analysis project. Per our telephone conversation on September 13th, you mentioned that there is no railroad service/spur on the port site. As a scope of work, you asked me to identify a proposed location for a railroad spur and to estimate the furnished and installed cost of said spur. Per the LA DED application, railroad access will be required. The Kansas City Southern Railroad (KCS RR) mainline is located 3.81 miles from the port site. We recommend a spur be extended, as shown in our exhibit, the 3.81 miles to proximity to the River on the port site. The port railroad spur is estimated to cost \$3.8 million for the spur and \$0.5 million to connect the spur to the mainline KCS RR. The total estimated cost for this railroad spur, furnished and installed, for planning purposes is \$4.3 million. It can be constructed and completed within 180 days from the time the notice to proceed is issued to a railroad contractor.

Sincerely
GEC, Inc.

Patrick Broderick, P.E.
Program Manager, Public Works

Celebrating 25th Anniversary

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